

# ADVANCING ORPHAN ONCOLOGY

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# **ASCELIA PHARMA**

# **COMPANY PRESENTATION**

**MARCH 2021** 





# FORWARD LOOKING STATEMENTS

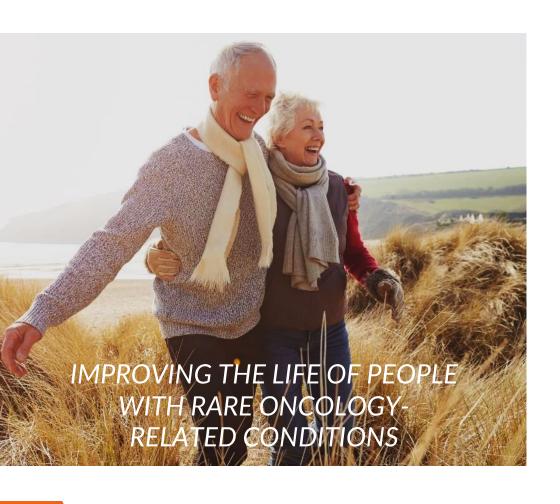
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# ASCELIA PHARMA – ADVANCING ORPHAN ONCOLOGY



#### **MANGORAL**

- Diagnostic drug for liver MRI in population subset
- Global Phase 3 study ongoing
- \$500-600M annual addressable market with no competition

#### ONCORAL

- Oral daily chemotherapy initial focus on gastric cancer
- Phase 2 ready

## **BUILDING GLOBAL CAPABILITIES**

- Global network of KOLs and advisors
- Driving approval and commercialization of Mangoral

#### **SOLID FINANCIAL POSITION**

- Financed to reach key value creating milestones
- Listed on NASDAQ Stockholm



# A CLINICAL STAGE PORTFOLIO WITH CLEAR MARKET PATHWAY

Drug candidate	Indication	Phase 1	Phase 2	Phase 3	Filing	Market
<ul> <li>Mangoral</li> <li>Diagnostic drug (contrast agent)</li> <li>Manganese-based Orphan Drug (FDA)</li> <li>No competing drugs</li> <li>\$500-600M addressable market</li> </ul>	Detection and visualization of focal liver lesions	Completed		Ongoing 2020 - H2 2021	H1 2022	Q4 2022 - H1 2023
<ul><li>Oncoral</li><li>Oral daily dosing of chemotherapy</li><li>Potential for better efficacy and safety</li><li>Phase 2 in gastric cancer</li></ul>	Gastric cancer treatment; expansions to other solid cancers	Completed	2H 2021 - 2024			



# BUILDING ASCELIA PHARMA AND BUILDING VALUE



## WITH GLOBALLY LEADING PRODUCTS AND A PROMISING PIPELINE

MANGORAL launch in the US

ONCORAL phase 2 near closing

Pipeline expansion?

MANGORAL in Phase 3

**ONCORAL Phase 2 ready** 

2023 2021 2022



# RECENT KEY EVENTS

## Q4-2020

Oct Raised estimate for Mangoral addressable market

**Nov** Mangoral eligible for centralized EU regulatory procedure

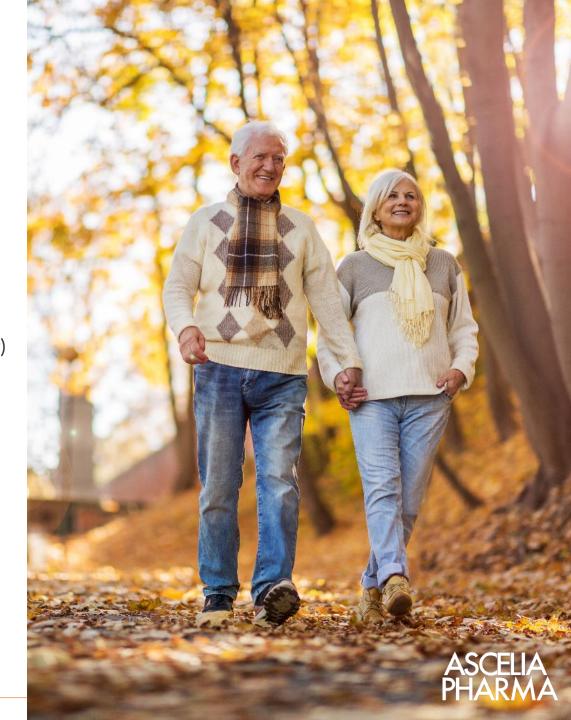
**Dec** Mangoral lesion visualization as effective as gadolinium (study)

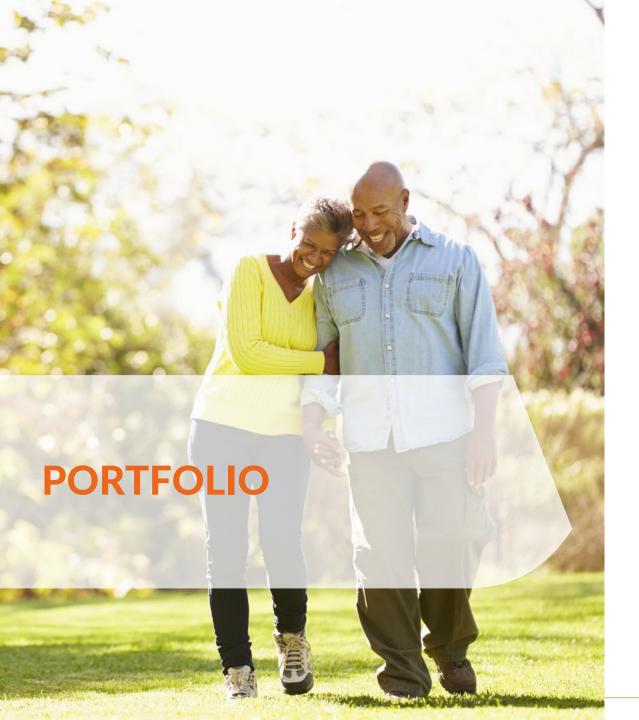
**Dec** US patent for second-generation Mangoral

## 2021

Jan Presentation of clinical development plan for Oncoral

**Feb** Opening of US office in New Jersey





## **MANGORAL**

Liver diagnostic drug in ongoing Phase 3

ONCORAL

Daily oral chemotherapy ready for Phase 2



# EARLY DETECTION OF LIVER METASTESES IS CRITICAL

# LIVER METASTASES CRITICAL IN CANCER CARE

## Liver metastases are common and often

- First site of metastases
- The cause of mortality

**Incidence liver metastases** per primary cancer <sup>1-3</sup>

Colorectal 70%

Breast\* 72%

Gastric 48%

\* Metastatic breast cancer

## CONTRAST ENHANCED MRI IS GOLD STANDARD

## Contrast drug enhanced MRI enables

- Accurate detection and visualization
- Planning of surgery or drug treatment
- Post-treatment surveillance

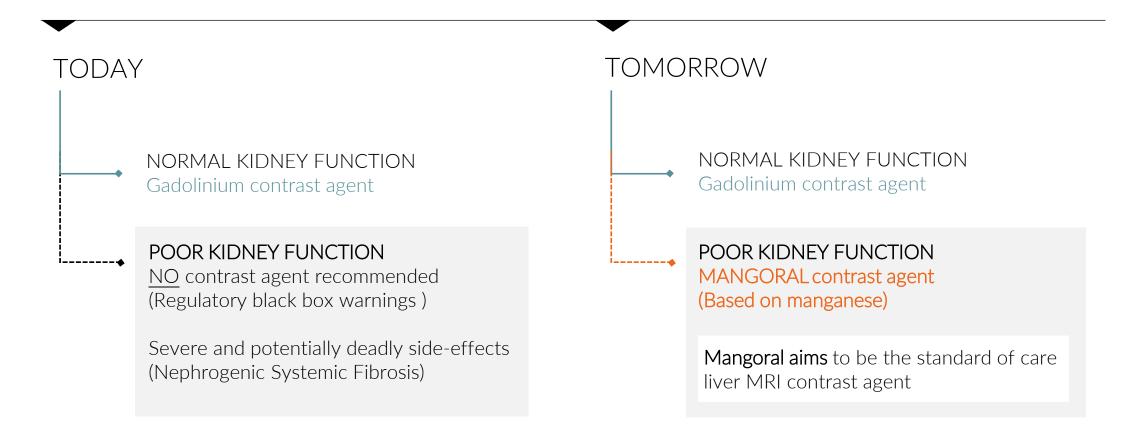


<sup>1)</sup> Riihimäki, M. et al. Patterns of metastasis in colon and rectal cancer. Sci. Rep. 6, 29765; doi: 10.1038/srep29765 (2016); Journal of Pathology, 2014, 232:23-31

<sup>2)</sup> Guy diSibio and Samuel W. French (2008) Metastatic Patterns of Cancers: Results From a Large Autopsy Study. Archives of Pathology & Laboratory Medicine: June 2008, Vol. 132, No. 6, pp. 931-939

<sup>3)</sup> Rahbari et al. Metastatic Spread Emerging From Liver Metastases of Colorectal Cancer: Does the Seed Leave the Soil Again? Annals of Surgery: February 2016 - Volume 263 - Issue 2 - p 345-352

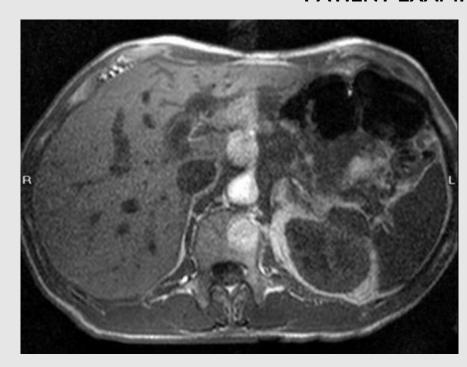
# CLEAR UNMET MEDICAL NEED



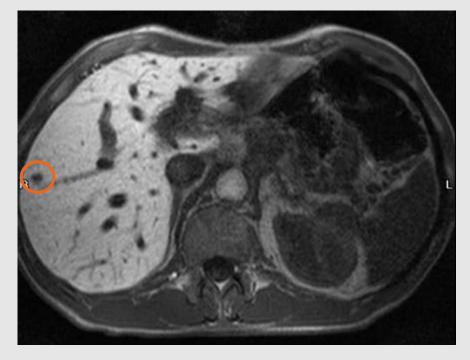


# STRONG LIVER ENHANCEMENT WITH MANGORAL

## PATIENT EXAMPLE FROM PHASE 2 STUDY



**UNENHANCED** liver MRI (without contrast agent)
Standard of care today in target population



MANGORAL contrast enhanced liver MRI Liver metastasis appear with Mangoral



# ONGOING PHASE 3 STUDY SPARKLE

## PHASE 1 AND PHASE 2 RESULTS (6 STUDIES)

Consistent strong efficacy readout and safety profile

# Blind read study of all images vs. unenhanced MRI (178 persons)

- Significantly improved MRI
- 33% more lesions
- Lesion visualization
   Delineation (border sharpness): p-value < 0.0001</p>
   Conspicuity (contrast vs. background): p-value < 0.0001</p>

# Re-read study vs. gadolinium contrast agent (GBCA) (20 patients)

• Mangoral lesion visualization as effective as GBCA

## PHASE 3 STUDY (ONGOING)



Global study, 200 patients

No randomisation – each patient as own control





Unenhanced MRI + Mangoral MRI vs.

Unenhanced MRI

## Endpoint



## Lesion visualization

- Lesion border delineation
- Conspicuity

## Follow-up



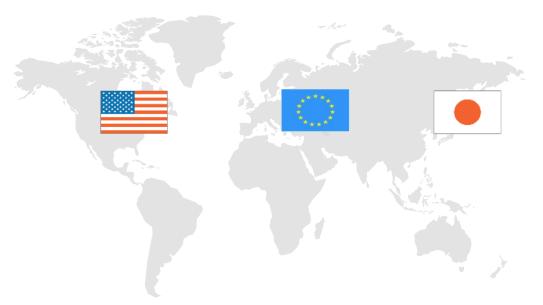
Less than a week



# ADDRESSABLE MARKET OF \$500-600 MILLION ANNUALLY

## \$500-600M ADDRESSABLE MARKET IN US, EU AND JAPAN

- Large markets with mature clinical practices
- Clear regulatory and market access pathway
- No competing drug



## **DRIVERS**

- Patients with suspected primary liver cancer or liver metastases and severe kidney impairment (~4%)
- Actual imaging procedures (real-world data)<sup>1</sup>
- Payer and expert input (+75 stakeholders)<sup>2</sup>

## **UPSIDES**

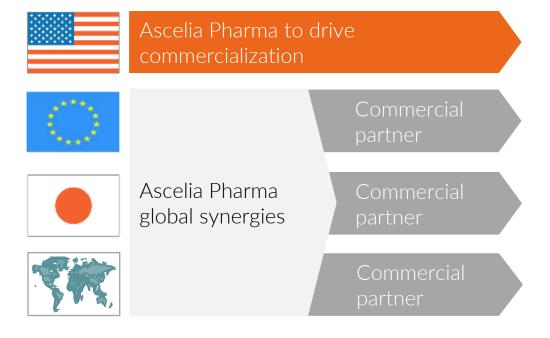
- Other markets, e.g., China
- Annual growth of 4-5%



# VALUE MAXIMIZING GO-TO-MARKET

## \$500-600M ADDRESSABLE MARKET IN US, EU AND JAPAN







# CAPTURING US MARKET VALUE WITH OWN TEAM



## STRONG FOOTPRINT IN THE US

SPARKLE Phase 3 Study
with leading sites, incl.
Yale, Stanford, Harvard,
Massachusetts General etc.

Hepatic Impairment Study Texas Liver Institute



Manufacturing partner, NJ

Cambrex



## **BUILDING AN ASCELIA US TEAM**

~2,000
RADIOLOGISTS

~400
CLINICS/
HOSPITALS

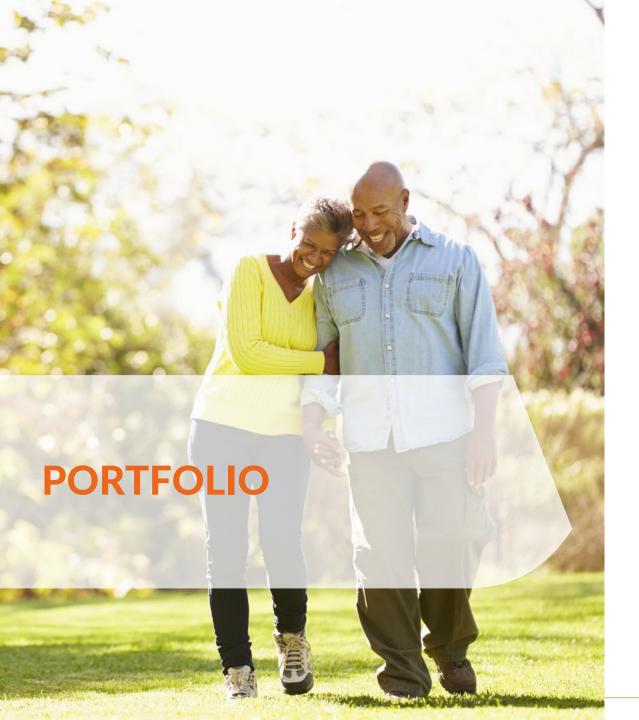
~20 FTE SALES TEAM

perform regular liver MRIs in kidney impaired patients<sup>1</sup>

serve ~75% of kidney impaired patients<sup>1</sup>

reach priority decision makers





## MANGORAL

Liver contrast agent in ongoing Phase 3

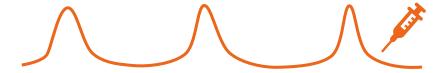
## **ONCORAL**

Daily oral chemotherapy ready for Phase 2



## ONCORAL - IRINOTECAN AS DAILY TABLET

**TODAY - IV BOLUS INFUSION** 



- Widely used chemotherapy
- Established potent anti-tumour effect

#### **UNMET NEED**

- **Toxicity** and gastrointestinal side-effects common
- Sub-optimal compromise between tolerability and efficacy

**TOMORROW** - ONCORAL (ORAL, DAILY)



- Novel tablet formulation
- Enteric coating of active ingredient

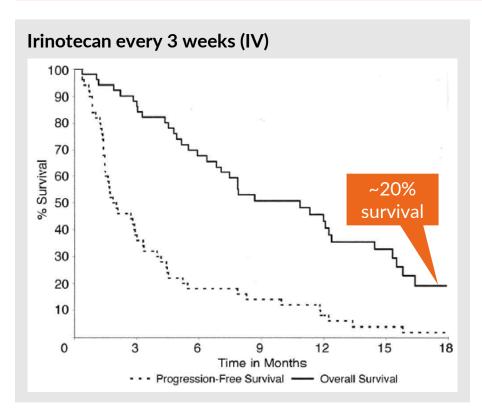
#### POTENTIAL

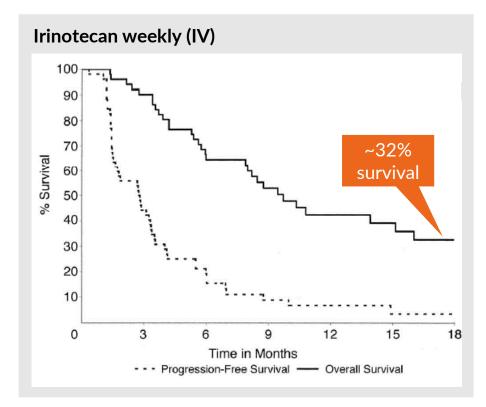
- Improved efficacy driven by pharmacokinetic/dynamic profile
- Improved tolerability due to lower peak exposure with less severe side effects and manageable toxicity with flexible dosing



# IMPROVING IRINOTECAN **EFFICACY** BY FREQUENT LOW DOSING

Overall survival: Improved from 20% (dosing every third week) to 32% (weekly dosing)<sup>1</sup>



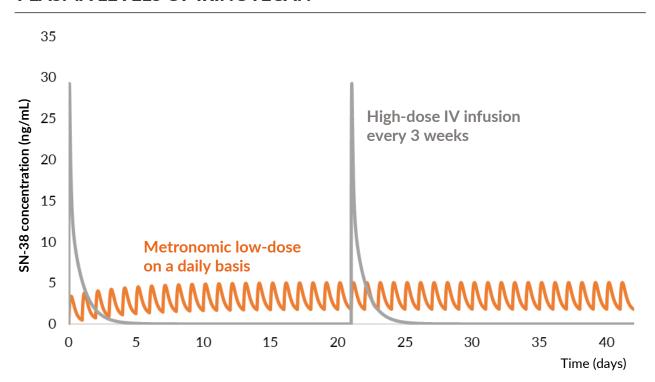


Study in patients with metastatic refractory breast cancer, N=103



# IMPROVING IRINOTECAN TOLERABILITY BY FREQUENT LOW DOSING

#### PLASMA LEVELS OF IRINOTECAN



Source: Simulation of Oncoral vs. IV Camptosar performed by Pkxpert AB

## Infrequent high-dose IV irinotecan

Gastrointestinal and haematological side effects,  $\sim$ 30% severe or life-threatening (grade 3 or 4)<sup>1</sup>

## Frequent (metronomic) low-dose irinotecan

- Several studies show improved tolerability<sup>2,3</sup>
- Daily dosing adjust quickly if acute toxicity

#### **Oncoral Phase 1 results**

- Well tolerated, no unexpected side-effects
- Haematological toxicities mild-moderate (grade 1 or 2)<sup>4</sup>
- Efficacy: Stable disease even in patients previously treated with IV irinotecan



# ONCORAL SCIENTIFIC ADVISORY BOARD

#### Prof Josep Tabernero, MD, PhD

Head of the Medical Oncology Department at the Vall d'Hebron Barcelona Hospital Campus, Director of the Vall d'Hebron Institute of Oncology (VHIO), and Professor of Medicine

President (2018 – 2019) of ESMO and an Executive Board and Council Member



## Prof Eric Van Cutsem, MD, PhD

Professor and Division Head of Digestive Oncology at University of Leuven (KUL) and University Hospitals Gasthuisberg, Leuven, Belgium

Co-founded ESMO GI/World Congress on GI Cancer. Serves/served on the board/ committee of ESMO, ASCO, ENET, EORTC, ECCO, ESDO



## Prof Jaffer A Ajani, MD

Department of Gastrointestinal Medical Oncology, Division of Cancer Medicine, The University of Texas MD Anderson Cancer Center, Houston, USA

Chairs the NCCN committee for gastroesophageal cancers



## Prof Jeff Evans, MD

Professor of Translational Cancer Research and Clinical Lead of the Institute of Cancer Sciences, University of Glasgow

Member of the NCRN Upper GI Cancer Pancreatic Cancer and Gastro-Oesophageal Cancer sub-groups



Joint view that Oncoral would be an important treatment option for cancer patients, especially in later disease stages



# PHASE 2 - STUDY IN PREPARATION

## **OBJECTIVES OF PHASE 2**

- Clinical proof-of-concept in metastatic gastric cancer
  - Potential orphan drug designation
  - Clinical guidelines support efficacy of irinotecan
  - Potential for subsequent label expansion to other solid tumor indications
- Compelling Phase 2 data package for further development
- Solid data to design Phase 3 study

## STUDY DESIGN

Type of study



Randomized controlled, multicentre, multinational study: Oncoral + Standard of Care <u>vs.</u> Standard of Care

**Endpoints** 



**Primary: Progression Free Survival** 

**Secondary:** Response rate, PK, Safety and Overall Survival data in a follow up analysis

No. of patients

Approximately 100 patients

Study period



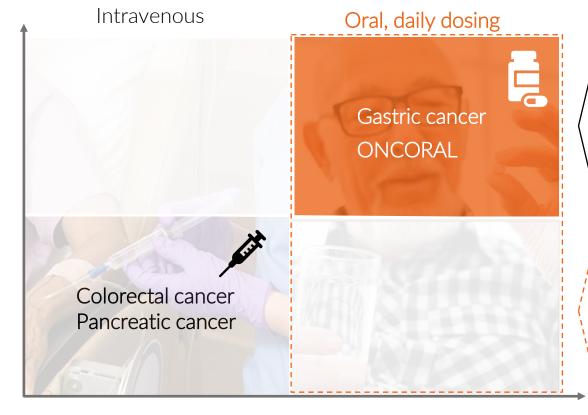
H2 2021 - 2024



# HIGH VALUE OPPORTUNITY IN GASTRIC CANCER

New cancer indications

Approved cancer indications



GASTRIC CANCER

- 3<sup>rd</sup> most frequent cause of cancer death<sup>1</sup>
- \$3-4bn market<sup>2</sup>
- Orphan indication (US and EU)

POTENTIAL FOR EXPANSION INTO OTHER INDICATIONS



<sup>1)</sup> International Agency for Research on Cancer (IARC, 2021

<sup>2)</sup> GlobalData - Gastric and Gastroesophageal Junction Adenocarcinoma - Global Drug Forecast and Market Analysis to 2024

# GASTRIC CANCER IS A \$3BN+ MARKET IN NEED OF BETTER TREATMENT OPTIONS

## US and EU target patent population (orphan disease)

~110,000

patients diagnosed with gastric cancer yearly

~100,000+

patients are drug treated

~60,000

patients reach advanced, 2<sup>nd</sup> and/or 3<sup>rd</sup> line therapy (often combination)

## Other key market

Japan and South Korea has high prevalence and high diagnosis rates (~150,000 diagnosed patients/year)

China is the country in the world with the highest number of gastric cancer patients (~400,000 diagnosed patients/year)

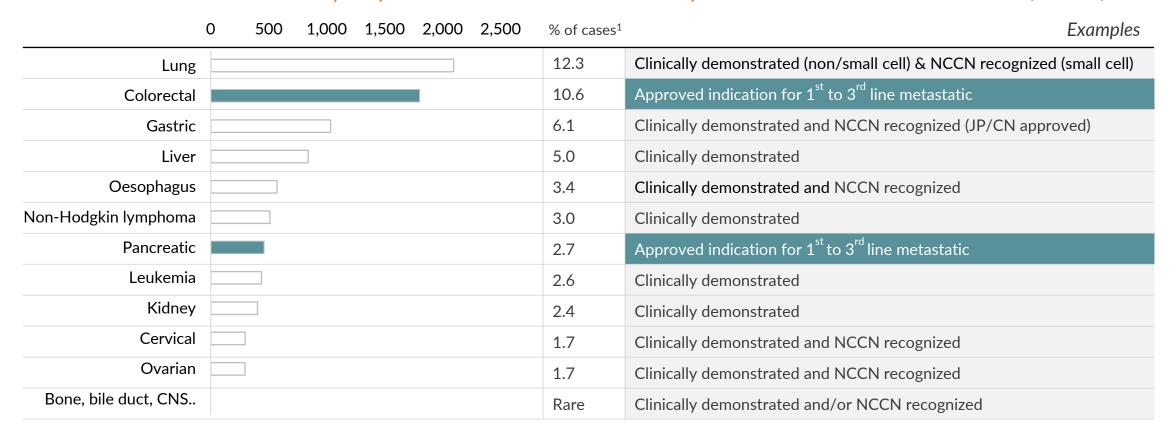
...other markets (~400,000 diagnosed patients/year)



# EXPANSION OPPORTUNITIES BEYOND GASTRIC CANCER

## 18M+ new incidences of cancer yearly 1

## Broadly demonstrated effect of irinotecan (to date)<sup>2</sup>





<sup>1)</sup> https://www.wcrf.org/dietandcancer/cancer-trends/worldwide-cancer-data



<sup>2)</sup> ESMO Clinical Practice Guidelines. ASCO Clinical Practice Guidelines. NCCN Guidelines and www.clinicaltrials.com.





## **PRIORITIES 2021**

Complete Mangoral Phase 3 patient enrolment (top line results planned for 2H 2021)

Prepare for Mangoral launch (planned Q4-2022 – H1-2023)

Initiate Phase 2 study for Oncoral (planned start in H2-2021)



# ASCELIA PHARMA – INVESTMENT CASE



## ASCELIA PHARMA (ticker: ACE) - Advancing orphan oncology

- Drugs with a clear development and market pathway
- Transforming to commercial stage
- Solid financial position

## MANGORAL - Phase 3 non-gadolinium liver diagnostic drug

- \$500-600M/year addressable market with no competing drugs
- Orphan Drug Designation
- Ongoing Phase 3 results expected H2-2021

## **ONCORAL** - Phase 2 ready daily chemotherapy

- Oral daily dosing of irinotecan chemotherapy
- Potential for better efficacy and safety
- Phase 2 in gastric cancer



# ASCELIA PHARMA

ascelia.com



## EXECUTIVE MANAGEMENT



**Magnus Corfitzen** Chief Executive Officer

- 20+ years experience from investing, building and growing Life Science companies
- Board experience from 10+ life science companies
- M.Sc. in Mathematical Economics from Aarhus University and studies at Harvard University

Sunstone



Danske Capital V/EKSTFONDEN



**Chief Commercial Officer** 

- 20+ years experience from life science incl. leadership positions at Novo Nordisk and COO of BresoTEC, Canada
- Excellent track record in global product launches and launch preparations incl. e.g. multi-blockbuster Victoza®
- M.Sc. in International Business from Copenhagen Business School and in Finance from ESC/EM Lyon France



Nordic Capital







• 30+ years experience within communications, journalism incl. 14 years

• Corporate communications for e.g. AstraZeneca, Biovitrum (Sobi) and

• M.A. in English from Lund University and studies in Economics at Lund



**Carl Bjartmar** Chief Medical Officer, MD, Ph.D.

- 20+ years experience from senior positions in big pharma and CMO for Wilson Therapeutics
- Outstanding track record in orphan drug development
- Medical Doctor (M.D.) and PhD from University of Linköping













SANOFI GENZYME CWILSON LAW X



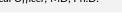




within financial media, e.g. Dagens Industri









**Kristian Borbos** Chief Financial Officer

- 20 years experience from finance and IR positions in large caps and banking (sell-side, advisory)
- Completed and lead several capital market transactions
- M.Sc. in Business Administration from Lund University and studies at Stockholm School of Economics









## BOARD OF DIRECTORS



Peter Benson Chairman

- Chairman and General Partner at Sunstone Capital Life Science Ventures
- Extensive experience from the Life Science sector from executive positions in Big Pharma and board member in listed companies as well as an investor
- Previous positions include: EVP and President Hospital Care at Pharmacia, VP Marketing & Sales at Kabi Pharmacia Parenterals and Head of Life Science Ventures at the Danish Growth Fund



Sunstone 2BALO PHARMACIA V/EKSTFONDEN



Dr. Bo Jesper Hansen Director

· Chairman of Laborie and non-executive Director of a number of biotech and pharma companies incl. Orphazyme and Ablynx

- Extensive experience from orphan drug research and development, international marketing and business development
- Previous positions include: Executive Chairman of SOBI and Karolinska Development, CEO and President at Swedish Orphan, non-executive Director of Gambro and Executive Chairman of















Lauren Barnes Director

- SVP Market Access at Blueprint Medicines (listed on Nasdag US)
- Extensive expertise and experience in pricing, market access, pre-commercialization and managed markets in particular for the US market. Involved in launch planning of more than 50 drugs
- Previous positions include: VP at Vertex Pharmaceuticals, SVP Avalere Health and led their Reimbursement & Commercialization practice. Various roles at Amgen and the agency that runs the United States Medicare Program, the Centers for Medicare and Medicaid Services











Director

- Chief Financial Officer ViaCon Group
- Extensive finance executive experience from listed companies
- Previous position include: EVP and CFO of NASDAQ-listed Bulten AB and finance roles at Digitalfabriken and Topcon.









Prof. Hans Maier Director

- · Co-Founder and Managing Partner of BGM Associates GmbH
- Extensive big pharma experience from executive positions within Schering AG and Bayer AG
- Previous positions include: President of the Global Business Unit Diagnostic Imaging at both Schering AG and Bayer AG and part of the Executive Committee of Bayer-Schering AG









Niels Mengel Director

- Founding Partner and CEO at Øresund-Healthcare Capital
- Extensive experience from the healthcare industry as an investor and Board member of Danish Shareholders Association
- Previous positions include: EVP at ISS World Services A/S and Director at PA Consulting Group











René Spogárd Director

- Chairman and investor in a number of companies including JEKA Fish A/S (fish) and Bollerup Jensen A/S (chemicals) and Flexfunding
- Extensive experience from investing in the healthcare sector and board positions in a public
- Previous positions include: Managing Director at TNS Gallup and Director at TNS plc (London Stock Exchange)













# RE-READ STUDY

#### STUDY RESULTS PUBLISHED IN DEC 2020

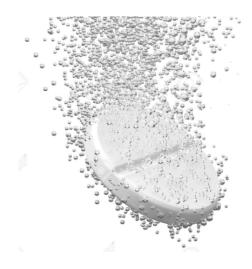
- Independent study where Mangoral was compared against a gadolinium contrast agent and against an MRI scan without contrast agent
- Endpoints and evaluation criteria same as in the ongoing Phase 3 study SPARKLE

## **RESULTS**

- 1. Mangoral as effective as gadolinium for visualization of focal liver lesions (2 out of 3 readers reporting higher scores for Mangoral)
- 2. Mangoral MRI provides improved diagnostic efficacy compared to MRI without a contrast agent
- → Robust evidence of the diagnostic value that Mangoral offers
- → Strengthens the data package to the regulatory authorities
- → Supports our expectations of positive outcome of the SPARKLE study



# US PATENT FOR SECOND GENERATION MANGORAL



#### **US PATENT FOR SECOND GENERATION MANGORAL GRANTED IN DECEMBER 2020**

Provides patent protection until year 2040 in the US

A global patent application for 2nd generation Mangoral was also filed

## FURTHER IMPROVES THE UNIQUE VALUE PROPOSITION OF THE MANGORAL FRANCHISE

Effervescent tablet formulation of Mangoral

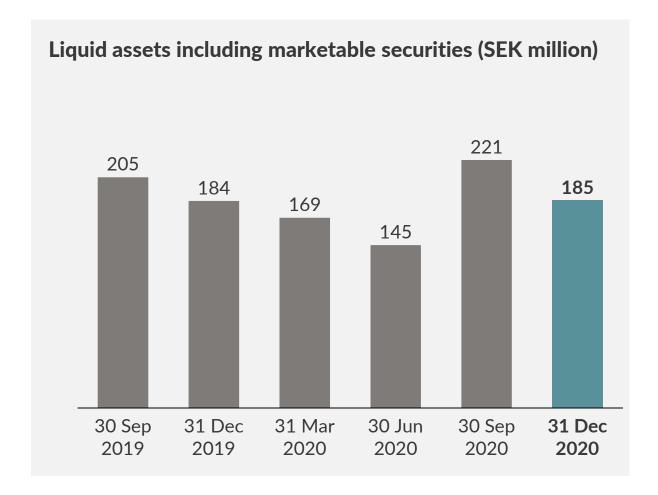
Improved ease of use for patients and health care professionals



# FINANCIAL HIGHLIGHTS Q4 2020 - LIQUIDITY POSITION

## **Solid liquidity position:**

- Liquidity mainly to be used for Mangoral clinical Phase 3 and pre-commercial activities
- The liquidity position will take Ascelia Pharma into 2022 and consequently beyond the clinical milestone with topline Phase 3 from SPARKLE, which is expected in H2-2021





# FINANCIAL HIGHLIGHTS Q4 2020 - OPERATING RESULTS

Increased operating loss y/y mainly driven by higher R&D activity for Mangoral Phase 3 study:

- Clinical development
- Manufacturing preparations
- Regulatory preparations

... And higher costs for commercial preparations for Mangoral (forming part of Selling, General & Administrative costs)

